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Lovability is a refreshing look into how to build a long lasting technology business. It's central message is to set happiness (Lovability) as a core company value from the very beginning. It eschews the modern

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Business model of burning through VC funding while acquiring customers an all cost mentality.

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As part of joining Aha!, I was given a book to read: Lovability: How to Build a Business That People Love and Be Happy Doing It. Its a refreshing business book where Brian de Haaff, Aha!'s CEO, demonstrates how its possible to build successful products and companies with methods that are (sadly) uncommon in a world where tech companies fight for venture capital (VC), growth at all costs and big ...

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Lovability: How to Build a Business That People Love and Be Happy Doing It By Brian de Haaff May 22, 2018

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Doing It products: Love is the surprising emotion that product builders cannot afford to ignore. He also reveals the secret behind the phenomenal growth of Aha! and the engine that powers customer love — a set of principles named The Responsive Method.